2019 National Shared Services Conference  
May 13-15, 2019  

Agenda*  

Monday, May 13  

2:00 - 5:30 PM  
Pre-conference Sessions  
- Business Leadership Community of Practice (by invitation only)  
- Pedagogical Leadership Community of Practice (by invitation only)  
- Hope Starts Here: Detroit’s Early Childhood Partnership  

4:00 - 7:00 PM  
Registration/Hotel Check-in  
Innovations Showcase Opens  

6:00 - 7:00 PM  
Welcome Reception and Innovations Showcase  

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Tuesday, May 14  

7:00 - 8:00 AM  
Registration and Breakfast  

8:00 - 9:30 AM  
Opening Plenary: Data Changes Everything - Using Business Metrics to Reinvent the ECE Sector  
- Chris Bennett, Co-Founder & CEO, Wonderschool  

Panel Discussion, moderated by OppEx Co-Founder Louise Stoney  
- Chris Bennett, Wonderschool  

Members of the Richmond Area Service Alliance (RASA)  
- Jessica Phillips, President and CEO, CA Human Services  
- Debbie Lickey, Director, St. James Children’s Center  

9:45 - 11:30 AM  
Breakout Sessions:  
Why Does Evaluation Matter and How Do We Do It?  
- Gerry Cobb, Director, Pritzker Children’s Initiative  
- Andrew Brodsky, Brodsky Research  

What is Pedagogical Leadership and How Does Shared Services Help?  
- Sharon Easterling, Partner, Opportunities Exchange  
- Debbie Lickey, St. James Children’s Center, Richmond VA
Business Leadership: Measuring Metrics that Matter
• Rashanda Perryman, Program Officer, Vanguard Foundation
• Aliya Johnson Roberts, Executive Director, Bustleton Learning Center, Philadelphia
• Mary Graham, Executive Director, Children’s Village, Philadelphia
• Kerri Lee, ECE Special Projects Manager, Public Health Management Corporation, Philadelphia

Shared Services 101: An Overview of Shared Services in Theory and Practice
• John Weiser, Co-Founder, Opportunities Exchange

11:40 AM - 1:00 PM
Working Lunch: Have a Little Provocation With Your Meal

1:00 - 1:50 PM
Short Takes: Voices From the Field
The Innovation Cycle: Discovering Better Practices and Taking Them to Scale
• Henry Wilde, Co-Founder and CEO, Acelero Learning

Battle Creek: The Role of a Community Foundation as Catalyst for Shared Services
• Abby Green, Co-Executive Director, Battle Creek Shared Services Alliance
• Sara LaGro, Project Manager, Battle Creek Shared Services Alliance

Substitute Pools: A Pathway for Finding and Keeping Great Staff
• Shannon Cotsoradis, CEO, Nebraska Early Childhood Collaborative
• Gina Tek, Child Care Services Coordinator, Childcare Nashville

Supporting Family Child Care: Local Networks, Local Strategies
• Ruth Schmidt, Executive Director, Wisconsin Early Childhood Association
• Kelly Matthews, A Place for You Consulting

Shared Services on the Web: Innovations in the ECE Knowledge Hub
• Denise Sayer, Vice President, CCA for Social Good

2:00 - 3:15 PM
Plenary: Moving Dollars from Admin to the Classroom: The Power of Data Informed Leadership
Panel Discussion, Moderated by OppEx Partner Sharon Easterling
Panelists:
• Annie Van Hanken, Senior Advisor, George Kaiser Family Foundation
• Phil Acord, President and CEO, Chambliss Children’s Center
• Henry Wilde, Co-Founder and CEO, Acelero Learning

3:15 - 4:30 PM
Small Group Brainstorming: Walk and Talk to stimulate "break through" thinking around challenges and opportunities
4:30 - 5:30 PM
Short Takes Round 2: Working Smarter Not Harder
What is Child Care Management Software and Why Would You Use it?
• Ryan Gwaltney, Software Consultant, Procare Solutions

You Expect me to Change? The Role of Change Management in Shared Services Work
• Sharon Easterling, Partner, Opportunities Exchange
• Jessica Phillips, President and CEO, CA Human Services (RASA Alliance Hub)

Technology and State Systems: Colorado’s Integration with Licensing and Subsidy
• Judy Williams, Executive Director, Early Learning Ventures

Supporting Family Child Care Providers through the Online Knowledge Hub
• Denise Sayer, Vice President, CCA for Social Good

Supporting Leadership for Culturally Relevant Practice
• Dr. Nkechy Ekere Ezeh, Founder and CEO, Early Learning Neighborhood Collaborative

5:30 - 7:00 PM
Networking Reception and Innovations Showcase

Thursday, May 15

7:30 - 8:30 AM
Breakfast

8:30 - 9:15 AM
What’s New and Newsworthy in Shared Services?
• Opportunities Exchange Staff

9:15 - 10:15 AM
Plenary Session: Reimagining Teacher Leadership Through Shared Services
• Diane Price, President and CEO, Early Connections Learning Centers

10:30 - 11:45 AM
Breakout Sessions
Vermont: A Statewide Approach to Building Shared Services
• LouAnn Beninati, Director of Child Care Viability Strategies, Let’s Grow Kids
• Michelle Tarryk, Northeast Kingdom Learning Services, Newport Vermont
• Douglas Solomon, Smartcare

Worthy Wages: Improving Staff Compensation through Shared Services
• Amy Friedlander, OppEx Partner and CEO of Friedlander Consulting

Getting Started with Shared Services, Lessons Learned
• Karen Murrell, OppEx Partner and CEO of Higher Heights Consulting
Funding and Sustainability
  • Peter Swanson, CEO, 501Ops, Dallas Texas

12:00 - 1:00 PM
Lunch and Q&A with OppEx Team

1:00 - 2:00 PM
Closing Keynote: Reimagining or Disrupting: How to Manage Fear and Lead Change with Energy and Excitement
  • Steffanie Clothier, Investment Director, Child Development, Gary Community Investments

*Agenda subject to change as content is finalized.